



## Providing a world class soccer program that enriches children's lives.

Thursday, September 7, 2023, at 7:00 p.m.

Board Meeting

ZOOM Virtual Meeting &

Denny's 369 W Main Street, Alhambra, CA 91801

ATTENDANCE("X" means person was present, 12 for Quorum)							
	Angela Argueta	X	David Ritz	X	Jim Jaime	X	Matt Chavez
X	Alex To	X	Emily Hashimoto	X	Julio Sanchez		Ronnell Davis
	Cayin Briones	X	Janet Sanchez	X	Kayleigh Palomino	X	Sandra Ritz
X	Christina Bentivegna		Jeff Farber		Kristy Rowe	X	Steve Perry
X	David Martel	X	Jerry Rodriguez	X	Manny Olea		Victoria Curiel
X	David Soto	X	Jill Terry		Maria Reyes		
X	Guest: Jay Yao						

### SUBJECT

### NAME

Call to Order :7:10pm

Manny  
Christina

**Board Nominations:** Motion to nominate Jie Yao (Jay) as the 8U Girls Division Commissioner and Melissa Fierro as the Hoodie Coordinator. Second by Jill. Steve made a friendly amendment to change the title of Hoodie Coordinator to Merchandise Coordinator. Second by Jill. Motion passes.

**Registration report:** See attached report. A few spots open in some divisions. A few coaches have not been able to get in contact with a few players, and may need to open some spots to backfill. 14UG needs 1 player. 14UB has room for 6 players. We lost a lot of kids from the waitlist. We need to discuss the refund policy & waitlist protocols.

Janet

Ideally evaluations should happen before Memorial Day so team formation can take place by the end of June to order uniforms in early July.

Suggestion to make a video explaining the program and volunteer needs along with creating an enticing email to gain more volunteers.

**Tournament updates:** we had teams participate in 2 tournaments: 1) Long Beach Bash: Matt took a 9U team, came in 3rd against only EXTRA teams. Julio took a 14UG team; they had to forfeit the final game due to another Tournament commitment. The hurricane caused the Sunday games to be postponed to the following Saturday. The tournament had Goalie Wars. 30 minutes Goalie V Goalie. Matt's goalkeeper made it to the final. 14UG Goalie Socorro Rodriguez came in 2nd place in Goalie Wars. 2) Costa Mesa tournament - Matt took the 9U EXTRA team.

Janet

**Meeting Minutes:** Steve motions to accept the June, July & August 2023 meeting minutes. Second by Jill. Motion passes.

Christina

**Picture Day/Makeup Picture Day:** Picture Day went smoothly. We used a new photography company this year and their communication was not great. We could have run a much shorter day had they let us know they were sending out 3 photographers with assistants. We could have scheduled a half day if we knew we would have had 4 stations. It was observed that we must have at least 1 Board Member always managing the staging area as parents kept trying to crowd the photographers. Pictures were delivered within a week.

Christina



## Providing a world class soccer program that enriches children's lives.

We can sit down with the owner and address the issues, so we have an even smoother picture day next year.

Makeup picture day is scheduled for October.

**Treasurer's Report:** See attached reports. Steve motions to accept the Treasurer's report, Maria second by Manny. Motion passes.

**Coach Admin Report:** 99% of head coaches are fully certified. 1 Head Coach still pending prints and risk status. Coaches were asked to submit team information to Scorekeeper and multiple Assistant Coaches and Team Managers are not certified. Coaches are finding volunteers but not telling us. Observed a few coaches having noncertified volunteers on the field. Email was sent to all coaches with volunteer requirements, steps, and reminders. Game cards only contain certified coach information. Coaches are supposed to be wearing their coach shirt. In the past we have sent out a survey to coaches to obtain team volunteer information.

**DC Reports:** All DCs

Matt – 8U: 2 8UB teams with no assistant coach. 1 player not responding, will be dropped.

Jim - 10U: Refing is getting there. Filling slots for this Saturday. Will slot Pro Refs as needed but only after teams are fulfilling their duties. We will not provide referees for a forfeited game. It is a scrimmage. We have 3 boys' teams with no referees.

David R. - 12UB: coaches are good. At least 1 team with only 1 referee and that is the coach. Had 1 team struggling to get ahold of players, the situation has been remedied.

Julio - 12UG: 3 teams with 12 players and 3 with 11 players. 1 new player just registered, needs to be allocated. Room for 2 more. All teams have cleared Assistant Coaches.

Christina:

- Schoolyard: 7 Teams, coed. We need someone with more experience to help this Saturday with Schoolyard and managing the games, especially the 9am games. Concerns raised were not having an AC.
- 14U - struggling with referees. Interlocking this season. We have 1 game on Friday nights.
- Upper Division started 8/27/23. 16UB - is in 3rd; 1win, 1 tie. 16UG - is in 2nd with 2 wins. 19UB - Fuentes is in 1st with 3 wins, Nunez is in 3rd with 1 win and 1 loss. 19UG - is in 1st with 3 wins.

**EXTRA Report:** First round of games this weekend. 9UB at Almansor, 12UB in Cerritos and 12UG in Downey. Uniforms distributed. Track suits just came in and backpacks are on the way. Manny

**CVPA Report:** See attached report. Steve motions the Volunteer report be accepted. Christina  
Manny 2nds. Motion Passes.

**Safety Report:** No injuries. High heat and a little rain. Incident report is available on the website under forms. Sprinklers are a little overactive at Almansor. Jim

**Area Report:** Upper Division focused. ID cards require updated photos. 2 ID cards were flagged by Scott and kept. Photos need to be updated in Sports Connect and Affinity. If a Manny



## Providing a world class soccer program that enriches children's lives.

photo is updated in Sports Connect it will not automatically update in Affinity. The photos need to be deleted from Affinity and then resync from Sports Connect.

**RRA Report:** 1st week of games, no ref coverage will be forgiven. If no referee is provided the teams can scrimmage but it will be forfeited game. The Annual meeting on Tuesday went better than expected. 67 attended. Handed out uniforms. Sent out an email today with annual training slides, uploaded the slides to our website and sent out the upcoming in person courses. 10U the referee refs the opposite field they played on. We need a way to get the referee courses to be readily available to the volunteers.

Matt/  
Steve

We will not issue flags to all new referees; we will leave them at the fields for use and to be returned to reduce costs.

Referee Administration team has a new email address, [referee@ayso60.org](mailto:referee@ayso60.org).

Julio set up a QR code on the back of the game cards to simplify the score reporting.

**Uniforms:** Arriba is fast with turnaround time on reorders. Score is about a 10–14-day turnaround.

Alex

Suggestion to order 5-10 different styles/colors with various sizing from #2-99 and creating 7-8 teams' worth of uniforms that are to size for each team. Using the leftover uniforms for Spring and ordering what is needed to fulfill the sets.

**Silent Saturday** - we usually have Silent Saturday on the 3rd Saturday. Last year we held it on the 4th Saturday. We will have Silent Saturday on Sep 23, 2023.

Christina

**Bins:** missing items, need a set protocol for who has a key. Coaches and referees often enter the 12U bin and take what they want when it is unsupervised. Consensus to change the 10U lock and keep the 12U bin closed unless a Board Member is there to monitor. Motion to use \$2,000.00 from 5102 Uniforms - to purchase the Pony Baseball Bin at McKinley Elementary School. Janet seconds. Motion passes.

Christina/  
Jim

**Club House:** as we grow we need to start looking for a club house to hold meetings, training and have some storage space. monthly rent would probably run \$2,200-3,500 per month plus utilities. A hub for shipments, office supplies, copy machines, etc. Steve found a few local places to consider.

Steve

**Closing Ceremonies:** December 3, 2023 9am-12pm at Almansor. Met with Janet & Christina to discuss options. Jill contacted the Futboleros to come out. Looking to hold a coach exhibition game. Will have a DJ.

Jill

**1st day of Games:** Would be helpful for the Game Scheduler to have a systematic way to enter the team names with the coach's name. Example "Coach Last Name - Team Name". System will flag Team Manager conflicts as well now. Every 12U team has a minimum of 3 games on Sundays.

Sandra

**Open Discussion:** An email will be going out Friday (9/9/23) to the Region with reminders for the season.

All

**Adjourn:** 9:45pm

Manny

Region 1C60

2150 Divvy Credit Card Payable, Period Ending 08/31/2023

RECONCILIATION REPORT

Reconciled on: 09/04/2023

Reconciled by: Maria Reyes

Any changes made to transactions after this date aren't included in this report.

Summary	USD
Statement beginning balance	1,015.07
Charges and cash advances cleared (28)	12,522.42
Payments and credits cleared (2)	14,309.92
Statement ending balance	-772.43
Register balance as of 08/31/2023	-772.43

Details

Charges and cash advances cleared (28)

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
08/02/2023	Expense	035E6AD293E1F4F539487	DENNY'S	153.95
08/03/2023	Expense	647F318A125FD18B0D475	DENNY'S	147.85
08/03/2023	Expense	EE41D4DDFDD8269FCAF8A	DENNY'S	9.60
08/04/2023	Expense	AFB92CDE01B05CA1CFC90	DENNY'S	227.80
08/04/2023	Expense	2B910FE342986803E980A	AMAZON	969.10
08/04/2023	Expense	72C4E62ED7ED9CFED5AF7	AMAZON	550.50
08/05/2023	Expense	1DAE914E0C8EACDA5E66D	SCORE	2,187.82
08/05/2023	Expense	CDC463C5D7C1616D2B422	DENNY'S	220.98
08/06/2023	Expense	2C816CD69B8D569DE6E93	DENNY'S	162.69
08/06/2023	Expense	BA25C49C9E84ECD9E6A33	RALPHS	8.80
08/06/2023	Expense	43B00D2DC7E55F6EC6525	RALPHS	123.96
08/07/2023	Expense	27175F26AB5982C13A340	SUBWAY	123.62
08/07/2023	Expense	0915BCEA3923FC4A2273B	DENNY'S	173.13
08/08/2023	Expense	4F434C0E01C367E388733	AMAZON	52.88
08/09/2023	Expense	C7214EBABEAF8E8A8B189	GOALIE OUTLETS	1,000.00
08/10/2023	Expense	27EF10639DABD67C1CFEB	DENNY'S	147.74
08/11/2023	Expense	AE97A3E5754D79D79402B	Almansor Court	40.54
08/12/2023	Expense	696928CA13FF70F79A1CA	DENNY'S	463.92
08/12/2023	Expense	CAD00724DB52927EEB5F1	STERLING VOLUNTEERS	1,116.00
08/12/2023	Expense	E0F4DBBA3B9E5BAA46CB5	GOALIE OUTLETS	3,100.00
08/12/2023	Expense	A2CB11539E2C634B59AD3	DENNY'S	20.69
08/13/2023	Expense	30709B13CA948AC855112	COSTCO	180.99
08/18/2023	Expense	2E7CEE6472E53F7F751B1	CITY OF ALHAMBRA FINAN	195.00
08/20/2023	Expense	08A35155DB01E4DA76DF9	BIG 5 SPORTING GOODS	600.00
08/26/2023	Expense	5D1B3905233C465D9A8F4	ZOOM	161.89
08/28/2023	Expense	902EBB8B2D579DAF82690	THE FLUFF ICE TRUC	162.00
08/28/2023	Expense	B978FA8413868E9D18B7F	UBER EATS	92.25
08/28/2023	Expense	B525240A83D34DB1387F	UBER EATS	128.72
Total				12,522.42

Payments and credits cleared (2)				
DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
08/01/2023	Expense		divvy Inc.	-1,015.07
08/04/2023	Expense		divvy Inc.	-13,294.85
Total				-14,309.92

# Region 1C60

## Statement of Activity

July - August, 2023

	TOTAL
Revenue	
4005 Registration Fees	206,690.00
4005.1 Registration fees - EXTRA	18,815.00
<b>Total 4005 Registration Fees</b>	<b>225,505.00</b>
4006 Registration Fee Refunds	-4,110.00
4007 Early Registration Discount	-18,540.00
4008 Multi - Child Discount	-1,045.00
4010 Merchandise Revenue	160.00
4024 Concessions	623.00
4040 Fundraising - Other	16,120.00
4310 Sponsors/Contributions/Donations	0.00
4959 Other Income	800.00
4959.1 Other Inc - Cancellation Fees	520.00
<b>Total 4959 Other Income</b>	<b>1,320.00</b>
5703 Payments to AYSO - Registration Fees	-23,360.00
9105 Interest Income	1.78
<b>Total Revenue</b>	<b>\$196,674.78</b>
<b>GROSS PROFIT</b>	<b>\$196,674.78</b>
Expenditures	
5101 Uniforms - Players - TAX PAID	12,952.31
5101.1 Uniforms - Players EXTRA	6,122.91
<b>Total 5101 Uniforms - Players - TAX PAID</b>	<b>19,075.22</b>
5102 Uniforms - Coaches - TAX PAID	3,302.93
5103 Uniforms - Referees - TAX PAID	558.00
5104 Uniforms - Other - TAX PAID	747.33
5111 Field expenses	2,187.82
5130 Equipment - TAX PAID	16,744.60
5140 Storage Fees	42.76
5225 Concession Expenses	1,243.37
5228 Tournament/National Games Entry Fees	-200.00
5272 Awards & Trophies TAX PAID	854.44
5274 Volunteer Recognition	382.97
5275 Donation Expense	640.00
5432 Clinic Training Expenses - Coaches	45.00
5433 Clinic Training Expenses - Referees	275.00
5434 Clinic Training Expenses - Other	12,498.45
5706 Volunteer Membership Program & Screening	1,716.00
7401 Travel - Other	722.36
7430 Conferences/Meetings	2,597.60
7535 Postage	62.75
7540 Freight paid for uniforms and equipment	550.39
7625 Office Supplies	180.99

# Region 1C60

## Statement of Activity

July - August, 2023

	TOTAL
7695 Miscellaneous Supplies	41.35
8305 Bank and Credit Card Fees	2,436.20
8305.1 Bank & C/C Fees -EXTRA	313.17
<b>Total 8305 Bank and Credit Card Fees</b>	<b>2,749.37</b>
<b>Total Expenditures</b>	<b>\$67,018.70</b>
NET OPERATING REVENUE	<b>\$129,656.08</b>
NET REVENUE	<b>\$129,656.08</b>

Region 1C60					
Budget to Actual					
August 2023		2023-2024			
		APPROVED BUDGET		CORE	EXTRA
	Total	CORE	EXTRA	Over/ (Under) Budget	Over/ (Under) Budget
Revenue					
4005 Registration Fees	206,690.00	245,160		(38,470)	
4005.1 Registration fees - EXTRA	18,815.00		21,830		(3,015)
Total 4005 Registration Fees	225,505.00	245,160	21,830	(38,470)	(3,015)
4006 Registration Fee Refunds	(4,110.00)	(6,000)		1,890	
4007 Early Registration Discount	(18,540.00)	(15,000)		(3,540)	
4008 Multi - Child Discount	(1,045.00)	(980)		(65)	
4010 Merchandise Revenue	160.00	2,500		(2,340)	
4016.1 Area Registration Fees - EXTRA	-		900		(900)
Total Merchandise Revenue	160.00	2,500	900	(2,340)	(900)
4016 Area Registration Fees	-	(4,600)		4,600	
4016.1 Area Registration Fees - EXTRA	-				-
Total Area Registration Fees	-	(4,600)	-	4,600	-
4020 Tournament/National Games/Player Camp Refunds	-				
4023 Tournament - Referee Commitment Refund	-				
4024 Concessions	623.00	2,500		(1,877)	
4040 Fundraising - Other	16,120.00	36,000		(19,880)	
4310 Sponsors/Contributions/Donations	-	2,000		(2,000)	
4310.1 Sponsors/Contributions/Donations(EXTRA)	-		750		(750)
Total Sponsor/Contributions	-	2,000	750	(2,000.00)	(750.00)
4959 Other Income	800.00			800	
4959.1 Other Inc - Cancellation Fees	520.00	-		520	
Total 4959 Other Income	1,320.00				
5703 Payments to AYSO - Registration Fees	(23,360.00)	(23,000)		(360)	
9105 Interest Income	1.78			2	
Total Revenue	196,674.78	238,580	23,480	(60,720)	(4,665)
Gross Profit	196,674.78	238,580	23,480	(60,720)	(4,665)
Expenditures	-				
5101 Uniforms - Players - TAX PAID	13,952.31	55,924		(41,972)	
5101.1 Uniforms - Players EXTRA	6,122.91		5,900		223
Total 5101 Uniforms - Players - TAX PAID	20,075.22	55,924	5,900	(41,972)	223
5102 Uniforms - Coaches - TAX PAID	3,302.93	9,360		(6,057)	
5102.1 Uniforms - Coaches - EXTRA	-		500		(500)
Total 5102 Uniforms - Coaches - TAX PAID	3,302.93	9,360	500	(6,057)	(500)
5103 Uniforms - Referees - TAX PAID	558.00	9,040		(8,482)	
5103.1 Uniforms - EXTRA	-		180		(180)

Region 1C60					
Budget to Actual					
August 2023		2023-2024			
		APPROVED BUDGET		CORE	EXTRA
	Total	CORE	EXTRA	Over/ (Under) Budget	Over/ (Under) Budget
Total 5103 Uniforms - Referees - TAX PAID	558.00	9,040	180	(8,482)	(180)
5104 Uniforms - Other - TAX PAID	747.33	875		(128)	
5104.1 Uniforms - Other (EXTRA) - TAX PAID			5,600		(5,600)
Total 5104 Uniforms -Other - TAX PAID	747.33	875	5,600		
5111 Field expenses	2,187.82	6,250		(4,062)	
5130 Equipment - TAX PAID	15,744.60	18,660		(2,915)	
5130.1 Equipment - EXTRA	-		500		(500)
Total 5130 Equipment - TAX PAID	15,744.60	18,660	500	(2,915)	(500)
5135 Equipment - NO TAX PAID	-				
5140 Storage Fees	42.76	50		(7)	
5222 Tournament - Referee Expenses	-				
5225 Concession Expenses	1,243.37	2,500		(1,257)	
5228 Tournament/National Games Entry Fees	(200.00)			(200)	
5228.1 Tournament - EXTRA	-		3,600		(3,600)
Total 5228 Tournament/National Games Entry Fees	(200.00)	-	3,600	(200)	(3,600)
5235 Merchandise Expense	-	-			
5255 Ads/Social Media/Newsletter/Yearbook/Pictures	-	9,450		(9,450)	
5272 Awards & Trophies TAX PAID	854.44	10,777		(9,923)	
5274 Volunteer Recognition	382.97	17,100		(16,717)	
5275 Donation Expense	640.00	1,600		(960)	
5275.1 Donations - EXTRA			500		(500)
Total 5275 Donations	640.00	1,600	500	(960)	(500)
5431 Clinic Training Expenses - Player	-	14,040		(14,040)	
5431.1 Clinic Training Exp -Player (EXTRA)	-		5,600		(5,600)
Total 5431 Clinic Training Expenses - Player	-	14,040	5,600	(14,040)	(5,600)
5432 Clinic Training Expenses - Coaches	45.00	-		45	
5433 Clinic Training Expenses - Referees	275.00	2,750		(2,475)	
5434 Clinic Training Expenses - Other	12,498.45	39,375		(26,877)	
5705 Payments to AYSO Office - Sales Tax	-			-	
5706 Volunteer Membership Program & Screening	1,716.00	17,500		(15,784)	
7401 Travel - Other	722.36	6,600		(5,878)	
7430 Conferences/Meetings	2,597.60	11,200		(8,602)	
7431 Section/NAGM	-	2,675		(2,675)	
7535 Postage	62.75	250		(187)	



Region 1C60					
Budget to Actual					
August 2023		2023-2024			
		APPROVED BUDGET		CORE	EXTRA
	Total	CORE	EXTRA	Over/ (Under) Budget	Over/ (Under) Budget
7540 Freight paid for uniforms and equipment	550.39	2,100		(1,550)	
7625 Office Supplies	180.99	500		(319)	
7695 Miscellaneous Supplies	41.35	1,200		(1,159)	
8305 Bank and Credit Card Fees	2,436.20	7,985		(5,549)	
8305.1 Bank & C/C Fees -EXTRA	313.17		655		(342)
Total 8305 Bank and Credit Card Fees	2,749.37	7,985	655	(5,549)	(342)
Total Expenditures	67,018.70	247,761	23,035	(187,178)	(16,599)
Net Operating Revenue	129,656.08	(9,181)	445	126,458	11,934
Net Revenue	129,656.08	(9,181)	445	126,458	11,934
CORE:					
Gross Profit	177,859.78	238,580	-	(60,720)	-
Total Expenditures	60,582.62	247,761	-	(187,178)	-
Net Operating Revenue - CORE	117,277.16	(9,181)		126,458	-
EXTRA:					
Gross Profit	18,815.00	-	23,480	-	(4,665)
Total Expenditures	6,436.08	-	23,035	-	(16,599)
Net Operating Revenue - EXTRA	12,378.92	-	445	-	11,934
Net Revenue	129,656.08	(9,181)	445	126,458	11,934

Region 1C60			
Budget to Actual			
August 2023			
	<b>Total</b>	NOTES:	
Revenue			
4005 Registration Fees	206,690.00		
4005.1 Registration fees - EXTRA	18,815.00		
Total 4005 Registration Fees	225,505.00		
4006 Registration Fee Refunds	(4,110.00)		
4007 Early Registration Discount	(18,540.00)		
4008 Multi - Child Discount	(1,045.00)		
4010 Merchandise Revenue	160.00	Sale of previous season hoodies	
4016.1 Area Registration Fees - EXTRA	-		
Total Merchandise Revenue	160.00		
4016 Area Registration Fees	-		
4016.1 Area Registration Fees - EXTRA	-		
Total Area Registration Fees	-		
4020 Tournament/National Games/Player Camp Refunds	-		
4023 Tournament - Referee Commitment Refund	-		
4024 Concessions	623.00		
4040 Fundraising - Other	16,120.00	Gross fees from clinics	
4310 Sponsors/Contributions/Donations	-		
4310.1 Sponsors/Contributions/Donations(EXTRA)	-		
Total Sponsor/Contributions	-		
4959 Other Income	800.00	Divvy Rewards \$800	
4959.1 Other Inc - Cancellation Fees	520.00		
Total 4959 Other Income	1,320.00		
5703 Payments to AYSO - Registration Fees	(23,360.00)		
9105 Interest Income	1.78		
Total Revenue	196,674.78		
Gross Profit	196,674.78	Player Uniforms:	
Expenditures	-	Goalie outlets - gloves	4,100.00
5101 Uniforms - Players - TAX PAID	13,952.31	Big Five - socks	1,109.00
5101.1 Uniforms - Players EXTRA	6,122.91	Arriba Sports - shorts/shirts	8,708.00
Total 5101 Uniforms - Players - TAX PAID	20,075.22	Other	35.24
5102 Uniforms - Coaches - TAX PAID	3,302.93		13,952.24
5102.1 Uniforms - Coaches - EXTRA	-	\$3,302 -Red Electra, coaches, team managers shirts	
Total 5102 Uniforms - Coaches - TAX PAID	3,302.93		
5103 Uniforms - Referees - TAX PAID	558.00	Arriba Sports - referee flags	
5103.1 Uniforms - EXTRA	-		

Region 1C60			
Budget to Actual			
August 2023			
	<b>Total</b>	NOTES:	
<b>Total 5103 Uniforms - Referees - TAX PAID</b>	<b>558.00</b>		
<b>5104 Uniforms - Other - TAX PAID</b>	<b>747.33</b>	Red Electra - board member polo shirts	
<b>5104.1 Uniforms - Other (EXTRA) - TAX PAID</b>			
<b>Total 5104 Uniforms -Other - TAX PAID</b>	<b>747.33</b>	Equipment:	
<b>5111 Field expenses</b>	<b>2,187.82</b>	Bin Repair	485.00
<b>5130 Equipment - TAX PAID</b>	<b>15,744.60</b>	Sator Sports (sports bags, agility ladders)	6,210.00
<b>5130.1 Equipment - EXTRA</b>	<b>-</b>	Arriba Sports (cones & speed rings)	345.00
<b>Total 5130 Equipment - TAX PAID</b>	<b>15,744.60</b>	Amazon (1st aid kits & air pumps)	1,520.00
<b>5135 Equipment - NO TAX PAID</b>	<b>-</b>	Other	316.00
<b>5140 Storage Fees</b>	<b>42.76</b>		8,876.00
<b>5222 Tournament - Referee Expenses</b>	<b>-</b>		
<b>5225 Concession Expenses</b>	<b>1,243.37</b>	Includes petty cash of \$200, key deposit of \$195	
<b>5228 Tournament/National Games Entry Fees</b>	<b>(200.00)</b>		
<b>5228.1 Tournament - EXTRA</b>	<b>-</b>		
<b>Total 5228 Tournament/National Games Entry Fees</b>	<b>(200.00)</b>		
<b>5235 Merchandise Expense</b>	<b>-</b>		
<b>5255 Ads/Social Media/Newsletter/Yearbook/Pictures</b>	<b>-</b>		
<b>5272 Awards &amp; Trophies TAX PAID</b>	<b>854.44</b>		
<b>5274 Volunteer Recognition</b>	<b>382.97</b>	Picture Day expenses	
<b>5275 Donation Expense</b>	<b>640.00</b>	CORE Scholarships	
<b>5275.1 Donations - EXTRA</b>			
<b>Total 5275 Donations</b>	<b>640.00</b>		
<b>5431 Clinic Training Expenses - Player</b>	<b>-</b>		
<b>5431.1 Clinic Training Exp -Player (EXTRA)</b>	<b>-</b>		
<b>Total 5431 Clinic Training Expenses - Player</b>	<b>-</b>		
<b>5432 Clinic Training Expenses - Coaches</b>	<b>45.00</b>		
<b>5433 Clinic Training Expenses - Referees</b>	<b>275.00</b>		
<b>5434 Clinic Training Expenses - Other</b>	<b>12,498.45</b>	Kevin Mejia - Clinics, net of c/c fee and 10% to Region	
<b>5705 Payments to AYSO Office - Sales Tax</b>	<b>-</b>		
<b>5706 Volunteer Membership Program &amp; Screening</b>	<b>1,716.00</b>		
<b>7401 Travel - Other</b>	<b>722.36</b>		
<b>7430 Conferences/Meetings</b>	<b>2,597.60</b>	Board meeting & other meetings	
<b>7431 Section/NAGM</b>	<b>-</b>		
<b>7535 Postage</b>	<b>62.75</b>		

<b>Region 1C60</b>			
<b>Budget to Actual</b>			
<b>August 2023</b>			
	<b>Total</b>	NOTES:	
7540 Freight paid for uniforms and equipment	550.39		
7625 Office Supplies	180.99	Checks	
7695 Miscellaneous Supplies	41.35		
8305 Bank and Credit Card Fees	2,436.20		
8305.1 Bank & C/C Fees -EXTRA	313.17		
Total 8305 Bank and Credit Card Fees	2,749.37		
Total Expenditures	67,018.70		
Net Operating Revenue	129,656.08		
Net Revenue	129,656.08		
<b>CORE:</b>			
Gross Profit	177,859.78	117,277	
Total Expenditures	60,582.62	9,181	
Net Operating Revenue - CORE	117,277.16	126,458	
<b>EXTRA:</b>			
Gross Profit	18,815.00	12,379	
Total Expenditures	6,436.08	(445)	
Net Operating Revenue - EXTRA	12,378.92	11,934	
Net Revenue	129,656.08		

# Region 1C60

## Statement of Financial Position

As of August 31, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1100 TOTAL BUS CHK (...2350)	185,247.91
1125 CHASE BUS TOTAL SAV (...3957)	106,040.60
<b>Total Bank Accounts</b>	<b>\$291,288.51</b>
Other Current Assets	
1540 Prepaid Expenses	0.00
1600 Payment due from AYSO Office *	3,000.00
5801 Assets (over \$1,000)	891.05
<b>Total Other Current Assets</b>	<b>\$3,891.05</b>
<b>Total Current Assets</b>	<b>\$295,179.56</b>
<b>TOTAL ASSETS</b>	<b>\$295,179.56</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 Accounts Payable	0.00
<b>Total Accounts Payable</b>	<b>\$0.00</b>
Credit Cards	
2150 Divvy Credit Card Payable	-772.43
<b>Total Credit Cards</b>	<b>\$ -772.43</b>
Other Current Liabilities	
2400 Deferred sponsors/contributions	0.00
2510 Deferred Registration Fees	0.00
2510.1 Deferred Registration Fees - EXTRA	0.00
2510.2 Deferred Registration Fees - Clinics	0.00
<b>Total 2510 Deferred Registration Fees</b>	<b>0.00</b>
<b>Total Other Current Liabilities</b>	<b>\$0.00</b>
<b>Total Current Liabilities</b>	<b>\$ -772.43</b>
<b>Total Liabilities</b>	<b>\$ -772.43</b>
Equity	
30000 Opening Balance Equity	0.00
3010 Beginning Net Assets - Do Not Use	70,427.28
32000 Retained Earnings	95,868.63
Net Revenue	129,656.08
<b>Total Equity</b>	<b>\$295,951.99</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$295,179.56</b>

\* 2nd pymt of \$1,000 was received form Nat'l on 8/12/23

Program Name	Division Name	Division Enrollments	2022 Core Season
2023 Core Season		1126	1022
as of 9/7/23	06U - Boys	60	61
	06U - Girls	38	45
	08U - Boys	147	132
	08U - Girls	89	90
	10U - Boys	176	119
	10U - Girls	92	103
	12U - Boys	132	108
	12U - Girls	82	81
	14U - Boys	77	59
	14U - Girls	78	70
	16U - Boys	18	31
	16U - Girls	16	19
	19U - Boys	35	36
	19U - Girls	17	0
	SchoolYard -Coed	69	68

# Volunteers Report 9/7/2023

First Name	Last Name
Adriana	Hernandez
Alan	Beadle
Alan	Cardenas
Alejandro	Zuniga
Alex	Gutierrez
Alex	Rodriguez
Ana	Dacaret
Anallely	Puente
Andy	Lee
Angela	Argueta
Angela	Lu
Angela	Ruiz
Angelita	Vega Loeza
Anthony	Flores
Araceli	Gonzalez
Ashli	Choi
Auner	Tobar
Bounthan	Vongphachanh
Brett	Baldelomar
Bryan	Shimamoto
Carlos	Ochoa
Catherine	Martinez
Cee	Lizarraga
Christian	Panes
Cindy	Ramirez
Cindy	Taylor
Courtney	Chan
Cristhian	Lopez
Cristopher	Lopez Mendoza
Danielle	Morales
David	Gibson
David	Vuong
Deacnie	BONILLA Andino
Derrick	Chau
Diana	Perez
Diana	Rodriguez
Diana	Shar
Earlene	Chavez
Eduardo	Perales
Elaine	Navarrete
Elizabeth	Aguirre
Erika	Torres
Gabrielle	Morales
Gustavo	Ornelas Perez
Jaime	Reinoso
Jasmine	Pesantes

First Name	Last Name
Jason	Tsan
Jeffrey	Farber
Jeffrey	Feger
Jenny	Jityen
Jeremy	Taylor
Jerry	Contreras
Jessica	Ochoa
Jessica	Perales
John	Du Bois
John	Tang
Joseph	Ku
Joseph	Leonard
Josue	Ramirez
Judith	Quezada
Julio	Martinez
Karla	Ramirez
Katie	Chiu
Kirk	Seo
Kristi	Duenas
Leo	Lamprides
Lucero	Nava Gonzalez
Luis	Olivares
Magdalena	Dahlback
Manuel	Benitez
Martin	Arellano
Mary	Dorado
Mayra	Araiza
Melissa	Gonzalez
Michael	Sonksen
Michelle	Jurado
Miguel	Gonzalez
Miguel	Zuniga
Nicholas	Chen
Nicole	Costanzo-Ponce
Nikhil	Dialani
Oscar	Bustos
Pablo	Tovar
Patricia	Bustos
Peter	Chan
Ramona	Shahin
Raymond	Cervantes
Rolando	Morales
Ryan	Bouimad
Saul	Mijares
Shafalee	Angeles
Shaheen	Osorio

First Name	Last Name
Stacy	Ma Du Bois
Stephanie	Hernandez
Steven	Davis
Vivi	Nguyen
Wilson	Lopez

## Youth Volunteers

First Name	Last Name
Adolfo	Martinez
Carson	To
Darren	To
Ethan	Alvarado
Ethan	Nunez
Jacob	Hernandez
Jessica	Lee
Kenneth	Brown
Kira	Taylor
Mark	Castillo
Penelope	Lee
Ricardo	Espinoza
Sebastian	Perez
Sebastian	Ramirez